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| **The American Federation of Teachers [or put in name of local here]** | **Low-fee Association** |
| * A community of colleagues and mentors in our building—right down the hall * Liability insurance * An elected local leader, accountable to you * Experienced union support in any conflict with administration * Trained and tested negotiators * A voice and a vote in our agreements and/or contracts * An educator voice in district policymaking * Access to fully staffed state and national union offices * Trained reps who visit our schools * Professional staff who are trained in legal issues, professional development, research, health and safety, and more * Active social media to connect on local and national issues * Respect and recognition in the community, district, state and nation | * A toll-free 800 phone number with an answering machine * Liability insurance * Boss can be a member * Lobby for anti-union bills |

Our members in states with Low Fee competition keep winning:

“In Louisiana, the state has frozen its education budget for nine out of the last 10 years. Yet our union, Louisiana Federation of Teachers, keeps winning:

* In St. Tammany Parish, we won a multiyear raise;
* In Caddo, we won a 5 percent raise in one year; and
* In St. Martin’s, we persuaded the district to use local revenues for teacher and school employee raises.

School employees are hungry for an organization to represent our interests. A national movement is growing, and we don’t want to be left behind.”

“The Houston district’s first proposal was a 1 percent raise. Then, through our union campaign, we won $23 million more than what the district had put on the table.”

—Houston Federation of Teachers